

Multi Sector

PROJECTS PORTFOLIO

SPACE | PEOPLE | FOOD



SECTOR PROFILE

How do you deliver a great dining experience?

Tricon provides food & beverage management and design expertise across nine different sectors. Our knowledge and experience has been built up over the last forty years; the next few pages provide a taste of some of the exciting projects we have been privileged to work on.

Our objective is to create food & beverage environments where innovative, intelligent and well executed ideas transform an empty space into a thriving foodservice business.

ARTS, HERITAGE & CULTURE

Food & beverage in this sector has many challenges; meeting seasonal demands with a consistent quality service which enhances the visitors' experience. We work with venues, from the world renowned to the locally entrusted, to develop a clear food & beverage strategy and ensure that the catering operators complement each venue's businesses and financial objectives while meeting the visitors' expectations.



CLIENTS

- Arnolfini Arts Centre
- Barbican Centre
- Birmingham Gallery & Museum
- Cambridge Arts Theatre
- Cornerhouse Manchester
- Design Museum
- Edinburgh Concert Hall
- Hackney Empire
- Hindu Heritage Museum
- Holocaust Museum, London
- ILMI Museum for Science, KSA
- Imperial War Museum
- Islamic Arts Centre
- King Abdullah Centre for World Culture
- MiSK Heritage Institute, KSA
- National Fayed Museum
- National Portrait Gallery
- Natural History Museum, Saadiyat Island
- Old Vic Theatre, London
- Royal Art Complex Riyadh
- Royal Museum Edinburgh
- St Martins in the Fields
- The Science Museum
- Wallace Collection





BUSINESS & INDUSTRY

Food & beverage in the workplace can play a major role in staff retention, well-being and productivity and often forms the social hub of the workplace. Delivering high street expectations, against a trend towards reducing subsidy and costly space, constitutes major risk and investment. We support clients across single and multi-sites, new and existing, bringing a strategic vision into a live operation.



CLIENTS

- | | | | | |
|---|------------------------------------|----------------------------------|-------------------------|---------------------------------|
| • Amazon, Dublin, Barcelona & London | • Capital Group, London | • Google, Dubai Internet City | • McCann Erikson | • Qatar Petroleum |
| • Anglo American, London | • Central Bank of Kuwait | • Google, Kings Cross, London | • Meta Switch Networks | • Sanofi HQ |
| • Barclays Capital | • Commercial Bank Doha | • HFW Bishopsgate, London | • Microsoft, Dublin | • Santander Milton Keynes |
| • BNY Mellon, Dublin & London | • Cooley, 22 Bishopsgate | • IPG Mediabrands, London | • Millbank, London | • Schroders, London Wall |
| • BooHoo, Manchester | • Credit Suisse | • JP Morgan, Geneva & New York | • Morgan Stanley | • Shell Oil |
| • Boston Consulting Group | • Deloitte Digital | • L'Oreal HQ, White City, London | • Novartis, White City | • Snap Ltd London HQ |
| • BP, St James | • Deutsche Bank, London & New York | • Linklaters, 20 Ropemaker Place | • Pan Macmillan, London | • Twitter, London |
| • Brewin Dolphin, Cannon Street, London | • EBRD HQ, London | • Marsh & McLennan, London | • Publicis Media 2TVC | • WPP Paris, Madrid & Amsterdam |
| • Bristol Myers Squibb | • Facebook, Dubai | • Mastercard, Dublin | • Qatar Central Bank | • Zurich Insurance |



EDUCATION

CLIENTS

- Cork Institute of Technology
- Corpus Christi College, Cambridge
- DeMontfort University
- Durham University Business School
- Education City Doha
- Greenwich Naval College
- Jesus College
- King's College London
- Libyan Universities Campus
- London School of Economics
- MiSK Schools Campus, KSA
- Najdi Culinary Centre, KSA
- Pembroke College, Cambridge
- The Health Sciences Campus, Kuwait
- Trinity College, Cambridge
- UCL East, Marshgate
- University College Dublin
- University of Dubai
- University of Edinburgh
- University of Exeter
- University of Glasgow
- University of Leicester
- Attenborough Arts Centre
- University of Wollongong, Dubai
- West Kent College

This sector has been under close media scrutiny: as focus has fallen on the importance of what we are feeding our young next generation whilst they study. Yet the underlying message is the same, healthy and more socially responsible eating. We can provide a commercial direction for these trends, particularly through sustainable menu planning and effective design of modern environments that will enhance the student experience.



EXHIBITION & CONFERENCE CENTRES

This sector is faced with many days throughout the year with little or no activity punctuated by short periods of high intense volumes. Our services can begin with establishing letting and funding strategies and preliminary spatial planning, followed by detailed design of catering outlets and food offers tailored to these nuances.



CLIENTS

- Brighton Centre
- Caux Palace
- Convention Centre Dublin
- Co-op Live Arena, Manchester
- Doha Convention Centre
- Dubai Expo 2020
- Dubai World Trade Centre
- Earls Court & Olympia
- Edinburgh ICC
- ExCeL
- ICC Birmingham
- Manchester ICC
- National Convention Centre Dublin
- National Indoor Arena
- NEC Birmingham
- Olympia, London
- Qatar National Convention Centre
- Scottish Exhibition Conference Centre





GOVERNMENT & PUBLIC SERVICES



Foodservice In the public sector is moving away from being seen as a subsidised service to a commercial operation that needs to pay its way. Meeting staff expectations, whilst still bound by public sector budgets, can create challenges. We assist with contract re-structuring and annual catering audits in the drive to reduce costs and design facilities to deliver operational efficiency together with economic and labour saving design.



CLIENTS

- AWE Aldermaston, Reading
- British Council
- British Embassy Berlin
- British Library
- Buckingham Palace
- Chinese Embassy London
- Department of Foreign Affairs, Dublin
- GCHQ Cheltenham
- German Embassy, London
- Hertfordshire Constabulary HQ
- HMRC Benton Park, Newcastle
- House of Commons
- House of Lords
- Ministry of Justice
- MOD Abbeywood
- NATO HQ
- Portcullis House
- Portsmouth Naval Base
- Qatar National Library
- Salvation Army
- Surrey Police HQ
- Sussex Police
- Transport for London
- UK Embassy, Beijing

HEALTHCARE

With nutrition and infection control high on the agenda, the industry is working hard to make these a continued priority. We assist in identifying foodservice needs and ensuring stringent hygiene standards. We have advised health authorities, trusts and private clinics on cost saving strategies and designs for the development of central kitchen production units.



CLIENTS

- Al Sabah, Kuwait
- Al Sila Hospital
- Audley Retirement Homes, Sunningdale & Cobham
- Beaumont Hospital
- British Medical Association
- Centre for Clinical Excellence
- Chesterfield Royal Hospital
- Fife Healthcare
- Galway University Hospital
- Ghayathi Hospital
- London Clinic
- Manchester Central Hospitals
- Marie Curie Foundation
- Mater Hospital, Dublin
- Mayday Hospital
- Moorfields Eye Hospital
- New Jahra, Kuwait
- North Middlesex Hospital
- Royal London Hospital
- Royal Society of Medicine
- St Vincent's Private Hospital, Dublin
- Tallaght Hospital, Dublin
- University Hospital Leicester



HOTELS & RESTAURANTS

Customer expectations of eating out have never been higher, with hotels and restaurants expected to deliver innovation, quality and value. We have worked with many hotel groups and restaurateurs looking for optimum efficiency in the design and planning of their facilities, amidst costly space rental and increasing competition.

CLIENTS

- Admiralty Arch, London
- Alici Restaurant, Dubai
- Aloft Hotel, Muscat
- Bab Al Shams Resort, Dubai
- Capital Club, KAFD, KSA
- Central Hotel, Dublin
- Centro Hotel, Khartoum, Sudan
- Centro Hotel, Madinah
- Chez Bruno, Bujairi, Riyadh
- Corinthia Grand Hotel, Bucharest
- Corinthia Hotel, Rome
- Corinthia, Brussels
- Crowne Plaza Hotel, Oman
- Edition Downtown Dubai
- Ennis Moore Hotel, Canary Wharf
- Fairmont, Abu Dhabi
- Falcon's Nest & Sanctuary Hotels, KSA
- Four Seasons Beach Restaurant, Dubai
- Four Seasons Hotel, Jeddah, KSA
- Four Seasons Hotel Madinah, KSA
- Four Seasons Hotel Lagos
- Great John St Hotel, Manchester
- Great Wolf Lodge, Bicester
- Hard Rock Hotel, Barcelona
- Hilton Batumi, Georgia
- Hilton Lagos, Nigeria
- Hilton London Metropole
- Hilton Luanda Waterfalls Complex, Angola
- Indigo Hotel, Riyadh
- Mollie's Diner, Manchester & Bristol
- NEOM Mountain Ski Village
- One & Only, Bahrain
- One Hotel One Berkeley, London
- Park Hyatt, One Nine Elms Hotel, London
- Peninsula, London
- Porto Montenegro
- Raffles, Old War Office, London
- Red Sea Development, KSA
- Rosewood, Moscow
- Rosewood, London
- Royal Equestrian and Polo Club, Riyadh, KSA
- Sea Containers, Mondrian, London
- Sharaan Desert Resort, Al-Ula, KSA
- Sheraton Jeddah
- Six Senses Hotel, Bayswater, London
- Sofitel Hotel, Palm Jumeirah
- Soho House Tokyo
- The Address, Dubai Mall Hotel
- The Arts Club, Dubai
- The Ned, Doha
- The Ned, New York
- Vida Hotel, Fujairah Beach
- W Hotel, Doha Qatar
- Yas Hotel, Abu Dhabi



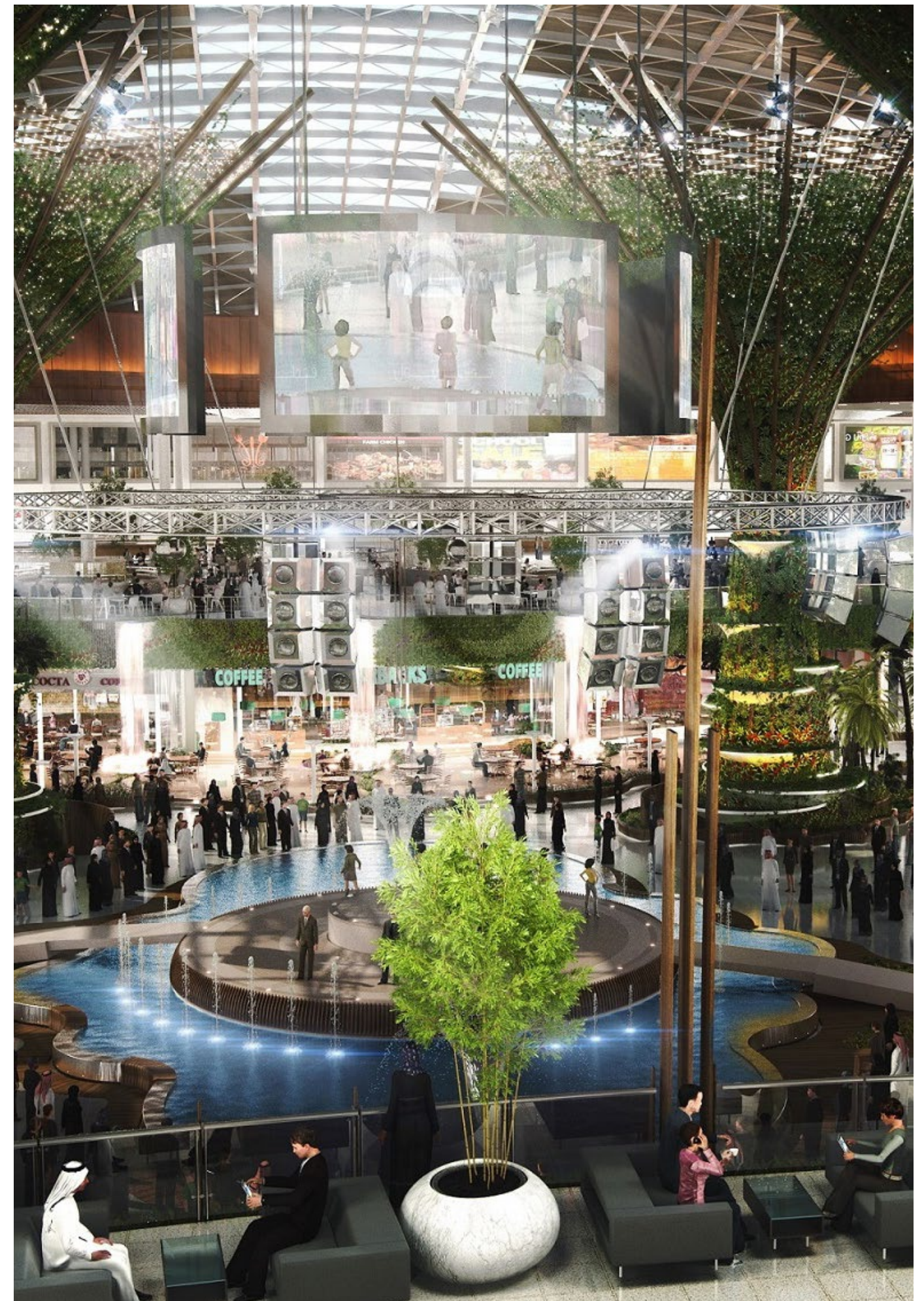
RETAIL & LEISURE

Eating out whilst shopping at an entertainment complex or a visitor attraction is often as big a part of the experience as the leisure pursuit itself. Through an understanding of the customers' journey and the venue's desired objectives, Tricon can establish the optimum size and design of facilities to drive a healthy income stream.

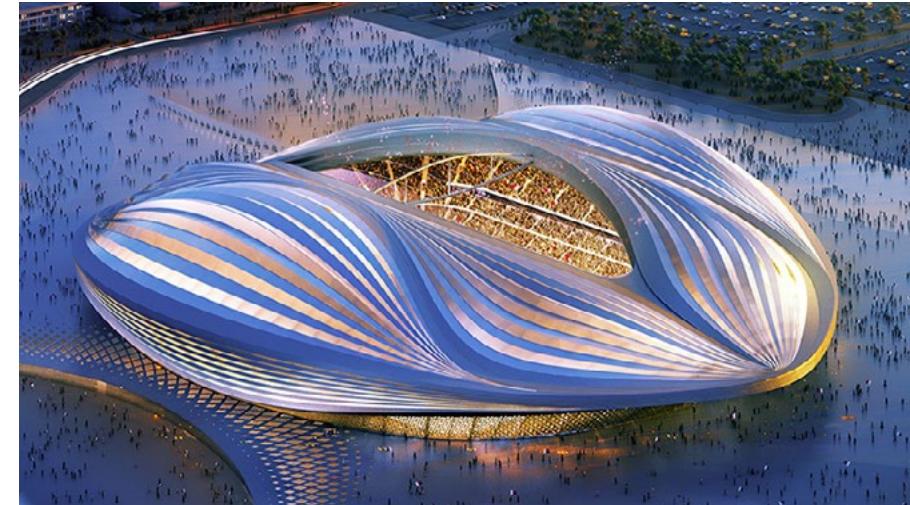


CLIENTS

- Abu Dhabi Plaza
- Al Ain Wildlife Park
- AMC Cinemas, KSA
- Baku White City Park Café
- Battersea Power Station Development
- Black Box Asset Portfolio, KSA
- Bloomingdale's, Dubai
- Britannia Leisure Centre
- Digital Library, Sharjah
- Dublin Zoo
- Dundrum Shopping Centre
- Goodwood Estate
- Guinness Storehouse
- Harrods
- Kawamel District, Jeddah
- London Zoo
- Mall of Qatar
- Mall of The Emirates Redevelopment
- Marwell Zoo
- Mtatsminda Georgia
- Shake Shack, Various Locations
- Six Flags Theme Park, KSA
- Yas Acres Golf and Country Club, Abu Dhabi



SPORTS & STADIA



Whilst a corporate guest or casual spectator can contribute greatly to the bottom line, this has to be weighed up against high capital investments and optimum size to meet varying volumes. We have supported some of the most iconic sports venues generate substantial savings and new facilities embark on innovative designs and food offers with a wider year round marketing appeal.

CLIENTS

- Baku Gymnastics Stadium
- Barcelona Nou Camp Stadium
- Bath Rugby Club
- Birmingham City FC
- Cairo Festival City Sports Centre
- Edgbaston Cricket Ground
- Epsom Downs Racecourse
- Everton FC
- FCB Nou Camp Palau Blaugrana Arena
- Fulham FC
- Goodwood Estate
- Great Leigh's Racecourse
- Harlequins New Stadium
- Hazza Bin Zayed Stadium
- Jeddah Sports
- Khalifa National Stadium
- Liverpool FC
- London Arena
- LVRPA Ice Centre, Waltham Forrest
- Manchester United F.C
- Qatar World Cup Stadiums 2022
- Qiddiya E-Sports Arena, KSA
- Racecourse Holdings Trust
- Victory Heights Golf Complex
- Wadi Safar Golf Clubhouse, KSA
- West Ham United FC
- Woolwich Leisure Centre



COMPANY PROFILE

Tricon Foodservice Consultants Ltd is a creative, leading edge specialist foodservice consultancy practice, providing strategic operational, management and detailed design support. Passionate about food, we concentrate on delivering innovative foodservice solutions with a sound practical base, our Clients coming from corporate, hotel, restaurant and leisure sectors. Established in 1981, Tricon is the largest independent consultancy practice across EMEA with offices based in London and Dubai. For further information, please visit our website at www.tricon.co.uk.

OUR SECTORS

ARTS, HERITAGE
& CULTURE



GOVERNMENT



HEALTHCARE

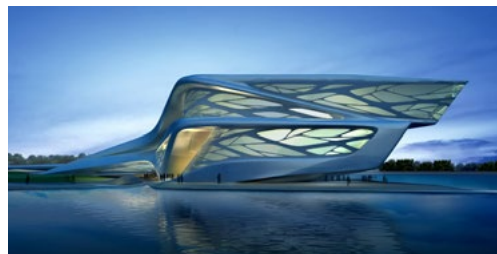


BUSINESS
& INDUSTRY



HOTELS &
RESTAURANTS

EDUCATION



EXHIBITION &
CONFERENCE



RETAIL
& LEISURE



SPORTS
& STADIA



“Tricon is the largest independent consultancy practice across EMEA with offices based in London and Dubai.”

Tricon has grown steadily and organically into a global organisation employing over 40 professional consultancy staff worldwide, providing independent management and design consultancy expertise throughout Europe, Middle East and Africa. Our specialist in-house Management and Design Divisions can operate independently to provide focused attention to one aspect of your business or as an integrated service from conception to completion. This makes us almost unique in our market place and able to bring practical creative solutions that ensure realistic operational policy.

MANAGEMENT CONSULTANCY

The team comprises ex-operational managers with established careers in food and beverage. Some have a background in the culinary arts whilst others offer a more analytical approach. As a consequence, we are able to maintain a full 360 view of each project and ensure that our proposals are realistic and soundly based.

DESIGN CONSULTANCY

Tricon's team of experienced designers and project directors can assist the design team by ensuring that the catering facilities deliver the client's physical and operational objectives and enhance the intended 'customer experience'. An internal project director is assigned to ensure that we deliver on time, on budget and exceed client expectations.

TRICON'S SERVICES

Tricon manages client requirements, creates and develops innovative foodservice solutions, controls risk and maximises value for money both in terms of capital and revenue with the proposals we develop.

HOW WE WORK



Tricon is able to deliver a comprehensive range of food and beverage, kitchen, laundry and waste management consultancy services. From initial strategic planning and financial modelling to concept development and detailed design we can support our clients and projects from concept to completion.

In all aspects of our work we attempt to be objective and innovative with the design solutions that we provide. Our designers are some of the most experienced and creative individuals in the food and beverage industry as we look to constantly evolve and develop foodservice design within the marketplace.

BUILDING THE BUSINESS CASE

Our management and design consultants guide, inform and advise on all strategic and operational issues.



- Market & Economy
- Feasibility
- Concept Development
- Base Build Assessment
- Operational Review
- Financial Modelling
- Options Appraisal
- Business Planning



CREATING THE PHYSICAL ENVIRONMENT

Our design consultants interpret the client brief with creative designs and in depth technical expertise.

- Block Planning
- Flow & Logistics Planning
- Concept Design
- Scheme Design
- Detailed Design
- Sustainability Study
- Construction Supervision

IMPLEMENTING CHANGE

Through a team approach we bring the vision to life.

- Implementation Planning
- Client Coaching
- Operational Manual
- Staff Training
- Performance Management
- Menu Engineering
- Operational Audit





OUR PEOPLE

Our people are the core of our business and the best in their chosen fields, attracted to Tricon by the quality of our project work. This in turn fosters a virtuous spiral of improvement that drives the company's growth.



OUR LOCATIONS

LONDON OFFICE

Located on the outskirts of East London and the Essex border, our London office is ideally placed to manage and support all UK and European projects.

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DUBAI OFFICE

Located prominently on the Sheikh Zayed Road, our Dubai office operates as a hub to support our work throughout the Middle East and Africa.

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